Agricultural Mechanization in Bangladesh: What have we learnt and unlearned?

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- Small firm size and tiny plots- no big problem, efficiency question remains
- Agri. Machinery market has been somewhat competitive, largely unsubsidized
- Capital constraints remains
 - NCBs need to gain speed
 - Private banks need more agri-focus
 - Self financing remittance diversion





- Agrientrepreneurs: Young, small and medium farms, educated and some machine orientation, informal training is as important as formal training
 - Land ownership av. 9.4 acres, 60% own LT 2 ac, 18% leased- in land.
 - Age group- 64% below 40 years
 - Education- 44% SSC+, 56% below SSC, some training
 - Source of funds- subsidy 63%, own 14%, ACI 23% (Source: Compiled from 118 combine harvester owners, ACI Ltd. Data, 2018.)

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Business knowledge comes from family, apprenticeship, partnerships, and peer groups

- Gradual withdrawal of capital subsidy helps competition
- Local manufacturing capacity grew
- Combine harvester being developed
 - BRRI, Janata, Alim
 - Cheaper



High profitability of rice farming

- Research
- Varieties- Hybrid
- Improved crop husbandry
- Fair rice price





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Profitability of	Boro Paddy (2021)	

Cost and return (Per acre)	BDT
1. Land preparation (PT)	2310
2. Seedlings	1500
3. Transplanting by hand	5600
4. Irrigation (1/4 crop share)	13,200
5. Fertilizer/ Weedicide	5,000
6. Weeding	3,300
7. Harvesting by hand	4,900
a. Total variable cost	35,860
b. Total return (3/4 crop @2000/quintals)	39,600
c. Return over VC (b-a)	3740
d. Net return (c-Fixed cost - land rent - family labor)	??
e. Sensitivity test: Higher paddy price Lower paddy price	Increased profit Decreased profit

Agricultural Mechanization Triangle

Capacity Building Technology, Innovation, Manufacturing, Market supply chain, light engg. Clusters, recognition

Policies

Taxes and duties, Subsidies, Profit back, Interest rate, Paddy procurement



Agro-processing

Financing Manufacturers, Dealers, Service Providers, NCBs, Pvt. Banks, Joint venture



Action points

Manufacturing capacity enhancement

- Physical facilities, zoning
- Capital machinery, CNC
- Training
- Joint venture

Strategies

- Coalition
 - Research, Manufacturing companies, Financing institutions, NBR, Central bank, Ministry of Industry

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Dialogue

Manufacturers association, financing institutions, dealers etc.

Collaboration

Government, Private sector, Academia, DPs



Thank You



